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Maroun Mourad is an insurance executive with track records in mature and emerging markets. Growing businesses fast and profitably, building start-ups, and closing and integrating M&A deals successfully, he is always laser-focused on delivering results. In the Playbook, he shares the secrets of his successes, his mistakes and learnings and how, in a few simple steps, you can win too . . .

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A playbook that every insurance professional must read. A great guide to follow to ensure all your bases are covered as you run the business. Covers business and insurance principles.

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Mourad was born in Byblos, Lebanon, and immigrated to the United States in his mid-teens. He is trilingual and holds Bachelor of Arts (political science) and Juris Doctor (law) degrees from the University of California, Berkeley. The Insurance Management Playbook is his first book, based on his extensive work and life experiences.

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